

**SUMMARY OF RESPONSES TO REQUEST FOR PROPOSALS – ARCHITECTURAL SERVICES – MUNICIPAL CAMPUS RENOVATION PROJECT**

	<u>Architectural Concepts</u>	<u>Converse Winkler</u>	<u>George Donovan</u>	<u>KCBA</u>	<u>Kimmel Bogrette</u>	<u>Lederach</u>	<u>Lenhardt/Rodgers</u>	<u>LDCP</u>	<u>Seiler &amp; Drury</u>	<u>Vitetta</u>
<i>Principal in charge of project</i>	James Cherry	James Winkler	Joseph Phillips	James Clough	Martin Kimmel	Phillip Lederach	?	Peter DiCarlo	Doug Seiler	Albert Comly
<i>Description of Scope of Work</i>	Basic description – does not want to be responsible for contractor's work	Basic description	Detailed	Detailed	Basic Description	Detailed	Limited	Detailed	Detailed	Detailed
<i>Personnel Qualified with experience</i>	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes
<i>Blend of Improvements w/site and neighborhood</i>	Does not include description	Does not include description	Good understanding	Good understanding	Good understanding	Good understanding	Does not include description	Does not include description	Does not include description	Understanding
<i>Experience in Designing Municipal Facilities</i>	One project, others not similar	None similar	Considerable	Considerable	Considerable	Considerable	One project	One Project	Considerable	Limited; library/school experiences
<i>Experience w/Guiding clients through planning process</i>	Does not include description	Does not include description	Yes	Yes	Yes	Does not include description	Does not include description	Does not include description	Yes	Does not include description
<i>References</i>	Provided	Provided	Provided	Provided	Provided	Provided	Not provided	Very limited	Provided	Provided
<i>Cost estimates vs. final costs</i>	Not provided	Not provided	Estimates and bids close; change orders minor	Modest increases in costs from bid through completion	Estimates and bids close, change orders minor	Change orders minor	Not provided	Not provided	Not provided	Some change orders significant
<i>LEED Experience</i>	Yes	Yes	Yes	Yes	Engineer LEED certified	Yes	Engineer LEED certified	Engineer LEED certified	Yes	Yes
<i>Responsible to redesign if costs exceed budget</i>	No	Yes	No	Yes	Yes	Yes	No	No	No	Yes
<i>Office within 25 miles of municipal site</i>	No (Exton PA)	Yes (Bala Cynwyd)	No (Bedminster PA)	Yes (Chestnut Hill)	Yes (Conshohocken)	Yes (Lederach PA)	Yes (Fort Washington)	Yes (Chestnut Hill)	Yes (Norristown)	Yes (phila)
<i>Certified Library Consultant</i>	MSB Consultants	MSB Consultants	Richard Bowra	Nolan Lushington	Richard Bowra	Ivy Group	Cynthia Keller (?)	Axelroth & Assoc.	Richard Bowra	Richard Bowra
<i>Financial References, Liability insurances</i>	Provided	Provided	Provided	Provided	Provided	Not Provided (Financial Statement provided)	No financial references provided, insurance provided	No financial references provided; insurance provided	Provided	Provided
<i>Fees</i>	\$789,750	\$805,020	\$485,365	\$906,114	\$884,000	\$920,550 w/o LEED \$1,118,450 w/LEED	\$928,500	\$1,565,430	\$716,170	\$776,153
<i>Notes/Comments</i>	Radnor Twp Bldg only comp	Barry Isett site engineer (School District); no municipal comps, no multiple prime experience, negative financial statement	Encourage LEED, but not required to be "sustainably sensitive", envision "participatory planning process", Newtown Twp Bldg/DPW, Warwick Twp Bldg, Perkasio Borough Hall, S. Coventry Twp Bldg, fees do not incl LEED cert	Collaborative & transparent design process, Horsham Twp police, Montgomery Twp, Bldg, U. Gwynedd Twp Bldg, Barry Isett Site Engineer, cost?	Jim Watson, Eng.; Strong financial statement, numerous municipal projects	Hatfield Twp Bldg, Skippack Twp Bldg	Endorses use of a Bldg committee; Warrington DPW, Emmaus Police	Too costly, proposal lacks details	Black Horse Inn, FCC, Land Concepts, Toole Recreation, Police and Fleet consultant	Horsham Twp Library